



**ALL IN
TECHNOLOGY**



ALETO, INC.

CASE STUDY

Creating Government Compliance Connection



Objectives

Aleto, a rapidly expanding federal property management company, prioritized maintaining compliance with US regulations to remain competitive for federal organization contracts. By ensuring strict adherence to regulatory standards, Aleto has positioned itself as a reliable and trustworthy partner for government facility management and space planning services.



Challenges

In March 2024, Aleto strategically partnered with All in Technology to achieve critical cybersecurity compliance, targeting Cybersecurity Maturity Model Certification (CMMC) level 2 and International Organization for Standardization (ISO) 27001 certification by 2025. This collaboration aimed to ensure the company's readiness for federal contract requirements through comprehensive technological and regulatory preparation.



Solutions

During the initial contract phase, All in Technology demonstrated exceptional proactive problem-solving by thoroughly understanding Aleto's challenges and identifying the optimal consultant solution before the contract's final closure. This approach highlighted the consulting firm's commitment to strategic partnership and client-focused service delivery.

Business Outcomes

By achieving ISO 27001 certification, Aleto has established a robust cybersecurity framework that positions the company as a trusted federal contractor. The company's strategic partnership with All in Technology has created a foundational approach to future regulatory challenges (CMMC) ensuring they will be the first point of contact for emerging compliance and certification needs.

Proactively identifying and resolving potential IT challenges before they emerge, All in Technology demonstrated exceptional technical foresight that positioned them as Aleto's preferred 24/7 IT support partner. Their anticipatory approach to problem-solving and comprehensive diagnostic capabilities convinced Aleto to establish a strategic, long-term technology support relationship.



All in Technology is a one stop shop for any Department of Defense and Federal contractor needing a partner in their IT development path. “

-Michael Aschinger, MA, PMP
Senior Director - Operations