



ACUTENET

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Location Canada

Industry Healthcare

Website www.acutenet.com

Solution

Managed Services Managed Security Cloud Services

SUMMARY

Three issues come to the forefront in any discussion on healthcare: patient care, information security and cost control. AcuteNet[™], a cloud-based healthcare platform, addresses all three of these concerns with a solution that helps frontline healthcare providers focus on patients instead of paperwork. To unlock the full potential of its platform, AcuteNet required a technology partner with flexible, managed solutions that meet the stringent security requirements of the healthcare industry.

COMPANY OVERVIEW

AcuteNet provides frontline healthcare providers a secure, cloud-based platform framework for digital assessments and care plans. Since 2015, over 12,000 nurses, clinicians, physicians, personal support workers and administrators are using AcuteNet's SaaS capabilities to deliver care to over 2.5 million patients in the United States, Canada and Asia Pacific.

AcuteNet services any type of patient care setting, helping frontline healthcare providers and payers streamline workflows through secure information sharing in the cloud. A cost-effective solution, AcuteNet's Sharing Economy pricing model is built around the patient, not the technology, so customers can work smarter without paying for, or maintaining, IT infrastructure.



Finding value in a healthcare context requires identifying ways to help frontline providers deliver quality healthcare in the most efficient way possible—all while balancing both patient outcomes and cost. This challenge is at the heart of AcuteNet's value proposition, according to Fariba Anderson, Chief Executive Officer of AcuteNet.

"Conducting clinical assessments, delivering care plans, tracking outcomes, monitoring quality indicators and addressing numerous administrative and regulatory requirements such as cost calculation is a heavy lift for healthcare payers and providers," she said.

To assist them, AcuteNet provides an encrypted platform that digitizes any type of form payers or providers might require. Forms are completed using workflows automated through AcuteNet Private Cloud through any device including mobile. The resulting efficiencies help frontline workers focus on patient care instead of paperwork.

AcuteNet relies on local IT partners to deliver its infrastructure, including private, compartmentalized storage for each client. AcuteNet's partners must have an impeccable reputation, as privacy regulations governing healthcare records are stringent and regionally specific. In Canada, AcuteNet relies on Aptum for its IT and security needs.

MANAGED SERVICES

Let us keep your critical systems running at peak performance. An extensive suite of services for storage, network IT, virtual servers, applications, databases, and other foundational hardware and software.



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> – Fariba Anderson, Chief Executive Officer, AcuteNet

MANAGED SECURITY

Cybercrime operates 24/7, which means your efforts to protect data and mitigate risk need to do the same. Avoid the costs of a breach and create a more manageable path to security with Aptum with Log Management and Threat Management, Antivirus, Managed Firewalls, to DDoS Protection and more.

SOLUTION

Aptum is a sought-after partner for businesses that need to ensure critical data remains in its country of origin. In Canada, Aptum offers data centers in Toronto, Barrie, Montréal and Vancouver so it can ensure data doesn't leave the country where it may be subject to unwarranted surveillance or seizure.

This is especially critical with patients' medical files. For AcuteNet, Aptum established cabinets that are colocated at one location, with connectivity to separate backup locations for peace of mind. This arrangement, as well as the company's record for uptime, made Aptum an easy choice for Anderson.

Aptum provides AcuteNet a complete solution, from dedicated infrastructure hosting and management, to 24/7 monitoring. AcuteNet leverages Aptum's virtualized hosting environment as well as managed security solutions featuring a dedicated firewall for a winning combination of business value, security, reliability and scalability.

For AcuteNet, scalability became especially relevant when storage growth exceeded the company's expectations significantly due to the success of its Sharing Economy value proposition and unlimited use to payers and providers. Aptum quickly reassessed AcuteNet's needs and migrated them to a Storage Area Network (SAN) where storage could be centrally managed and more easily allocated as needed. "Thanks to Aptum's solution, for all intents and purposes, I now have a limitless infrastructure," Anderson said. "I never have to worry, and my cost only changes if my business grows."

- Fariba Anderson, Chief Executive Officer, AcuteNet

CLOUD SERVICES

Experience the freedom to choose your business cloud. Easily deploy custom computing environments for application development and data delivery. Usage and capacitybased pricing, complemented by our advisory technical architecture consulting and post-deployment support.

BUSINESS BENEFITS

Working with Aptum, AcuteNet can provide frontline healthcare workers with a secure private cloud infrastructure that is fully compliant with Canada's patient health information privacy requirements and enables an affordable Sharing Economy pricing model.

Partnering with Aptum has also saved AcuteNet a great deal of money. Anderson estimates that if AcuteNet had tried to build their own infrastructure, it would have cost upwards of \$500,000 CAD annually.









WHY NOT PUT APTUM TO WORK FOR YOU?

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