



# Client: Arena Business Centres Sector: Professional Services

# STRATEGIC I.T. PLANNING FOR EFFICIENT COMMERCIAL OFFERINGS.

Arena offers premium office space for businesses to perform and succeed, delivering the highest of quality service to their clients'. For 20 years, Arena has provided high-end office spaces for entrepreneurs, SME's & corporate businesses.

## THE CHALLENGE

Arena needed an I.T. provider that understood their business values and the need for resilient technology. Enhanced understood the frustrations they had, it was clear they needed a more time effective solution for resolving technology issues.

With clients at 11 different sites, Arena needed to ensure each office received reliable, cost-effective infrastructure for efficient working.

## THE SOLUTION

Enhanced worked with Arena's board of directors as their Virtual I.T. Director to create a 5 year strategy that would ensure their I.T could evolve and exceed their clients' needs. Enhanced also reviewed the different options available for extending their commercial offering whilst delivering reliable and secure technology.

#### THE RESULTS

- Futureproof growth-plans for the next 5 years
- Comprehensive commercial I.T. strategy
- Maximised profits through efficiency savings

## THE BENEFITS

- Strategic advice Enhanced are present for monthly board meetings, providing advice and guidance, allowing Arena to provide improved services to their clients for better business productivity.
- Comprehensive support The Enhanced support team are on the other end of the phone to assist with any tech queries. Understanding Arena's needs, Enhanced offer improved SLA's to support Arena in a time-critical manor.
- Future-proof vision Offering growth plans for the next 5 years with future-proof and resilient infrastructure, Arena has realigned their commercial offerings allowing them to install and deliver new products.

"The day-to-day difference Enhanced made to our business is a game changer. Everything is resolved in a timely fashion. I wouldn't want to deal with better people in all honesty."

Sharron Domanska Managing Director, Arena Business Centres

# ENHANCE