



# CUSTOMER FOCUS

## CLIENT NAME

Armada Asset Finance

## INDUSTRY SECTOR

Financial Services

## SERVICE / PROJECT

IT Support



### Background

Established back in 1974, Armada was set up to support both established and start-up businesses secure finance for a wide range of assets, including specialist equipment. Having built a strong base of clients across the South West, Armada now support businesses throughout the UK. What sets Armada apart is their approach to proposals; decisions are made by real people, not by automation.

Armada chose our full 24/7 IT support package.

### Situation

We've been working with Bluegrass for a number of years and we've found them to be very helpful, reliable and approachable. It's been a pleasure to get to know the members of the team and to create strong working relationships with each of them.

We're kept up-to-date with new software & technologies available to aid in keeping our business safe from cyber-attacks as well as maintaining business continuity. We feel we're in good hands with Bluegrass as our IT provider and reassured that our IT infrastructure is safe and secure thanks to their jargon-free explanations.

It's also great to see Bluegrass expanding their service offering recently with the addition of telephony and connectivity services, meaning we can now consider them as a full technology provider, not just for our day to day support.

It's been a pleasure working with Bluegrass and we know they'll be there whenever we need them.

**Natalie Rodriguez, Office Support.**

**ALWAYS BY YOUR SIDE**

[www.bluegrass-group.com](http://www.bluegrass-group.com)

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