

Galloway & Company has grown from a small Civil Engineering firm here in Denver into an 8-location, 200-professional firm with registrations in 49 states over the last 35 years (as of 2022). Galloway offers comprehensive architecture, engineering and survey services for local and nationwide projects, ranging from half-acre sites to master-planned communities. For more than half of the firm's history, TEC Integration has been an IT partner, integral to the dependability of their communications infrastructure across the country.

A Structured Cabling Partner

Twenty years ago, before Rick Roundry started working with Galloway & Company, he worked for Solve IT. Solve IT needed a dependable structured cabling solution, and early in the search Rick discovered a social connection with TEC President, Bob Gedrose: Their wives had gone to school together. After discussing that initial project, Bob and Rick decided to contract together.

About TEC

TEC helps propel your business forward by starting with your goals and then building the communication infrastructure that will accomplish them. Properly planning and executing infrastructure deployments ensures future upgrades won't require ripping and replacing. Your communication infrastructure is the foundation of your technology stack. As businesses become increasingly reliant on networks, they need to be flexible and scalable from the start. We'll improve your network capability and stability.

“It makes my job easier as I know I have a solid partner behind me that dots all the i’s and crosses all the t’s to get the job done right the first time. With TEC, I know that the job will be done right, on time and within budget.”

Rick Roundry
CIO
Galloway & Company



Success

TEC built out the structured cabling for Solve IT in the professional manner that we are known for — on time and within budget. When Rick moved on to work for Galloway & Company, his new firm required similar services as they expanded within Colorado and nationally. Rick continued to open the project RFP to broad participation, at least at first. But TEC was selected time and again.

A Dependable Cabling Resource that Handles All of Galloway's Needs for Growth

Fast forward to 2022. The history of successful projects has built a trust factor that makes TEC Integration the first and only choice for Galloway & Company. Rick rarely puts projects out for bid (unless required) because he knows that we will do the job right, on time and within budget. That trust and dependability continues to save Rick time, resources and stress because he knows we will handle it, and like all of our clients we make sure we maintain that dependability.

In an industry that moves as quickly as IT, it is important to find a trusted partner because that consistency gives you a solid foundation for the agility you need to stay competitive.