trapp TECHNOLOGY℠

Case Study
Cloud-Hosted Software

Jurin Roofing Services Hosts
Multiple Software Applications to
Maximize Productivity

Jurin Roofing Services Chooses Trapp Technology to Host Business-critical Software and Applications

"Trapp Technology has made it much, much easier and faster to access crucial programs for us. Hosting has allowed our whole team to work without stopping, accessing what they need, when they need it from their own location," said Jeremiah Rizzo, IT Director and Special Projects Manager, Jurin Roofing.

Jurin Roofing Services sought a way to access its TimeSummit time and labor management software by ExakTime from any location. Moving the program on to the cloud provided by Trapp Technology has brought them convenient anywhere access, plenty of time saved, and smoother workflows overall. Trapp Technology's relationship and experience with major software suppliers has given Jurin Roofing the confidence to also move their Sage 100 Contractor software and other applications to the cloud.

The Challenges

REMOTE ACCESS

Jurin Roofing Services (Jurin) recently acquired the ExakTime mobile app and TimeSummit time and labor management software, but wanted to make it more accessible to their staff in multiple buildings. "We quickly found that we were limited. It's not realistic to have everyone throughout the company who uses the program come to one physical computer to get what they need," said Jeremiah Rizzo, IT Director and Special Projects Manager, Jurin Roofing.

COMPATIBILITY

Since they use Sage 100 Contractor software, Jurin needed a solution that would also allow the accounting department to work remotely when needed. "Whenever there has been bad weather or sickness, accounting has not been able to work," explained Rizzo. "They have tried working from home before but had too much trouble setting up a VPN or remoting in to a computer connected to the network."

Jurin's accounting manager wishes she could assign more work to do on weather days but it's just not worth the hassle of the VPN.

The Solutions

TRAPP TECHNOLOGY HOSTING

Rizzo found Trapp Technology when he was researching a solution. "I didn't know that such an option existed or that ExakTime would allow it," stated Rizzo. "Trapp Technology was very patient with helping us understand how the process would work and deciding what software we would first move to the cloud."

Background Information

CUSTOMER
Jurin Roofing Services, Inc.

CUSTOMER WEBSITE
www.jurinroofing.com

COUNTRY OR REGION
Eastern U.S.

INDUSTRY
Consumer Services

PARTNER
Trapp Technology

PARTNER WEBSITE
www.trapptechnology.com

PROFILE
Jurin Roofing Services, Inc. is a full-service commercial roofing contractor with operations in Quakertown, Pennsylvania and Dundee, Florida. With 50 employees and over 40 years of experience in roof maintenance, roof and leak repair, roof-over, and roof replacements, Jurin Roofing Services also offers professional roof consulting services and roof infrared scanning. The company uses ExakTime time and labor management and Sage 100 Contractor accounting software.

After about a month Rizzo felt confident in recommending Trapp Technology to his boss. "Trapp Technology's knowledge and track record of working hand-in-hand with big software companies and their relationship with Sage was probably the biggest confidence booster," stated Rizzo. "The relationship with Trapp Technology working with us for what we needed at the time was really the second reason for going ahead."

Moving TimeSummit to the cloud was straightforward. "I gave Trapp Technology the information, uploaded our compressed files to their online file manager, and they took care of the rest," said Rizzo. "In three days it was up and running with no issues at all."

EASY TO USE

"There was no learning curve. I held a quick meeting with employees and gave them a handout on how to get to the cloud website and login," stated Rizzo. "Once you access the remote computer TimeSummit works the same as if you sitting in front of it."

Jurin has one license for TimeSummit and 12 individual logins for Trapp Technology so they know who's logging in. "Once you are set up, your browser saves your login and password so you're good-to-go," explained Rizzo. "You just go to the website, click on the program and you're in. It even prompts you if another user is logged in."

Five employees access TimeSummit in the cloud regularly from the main office in Quakertown and a couple of outbuildings. "Our operations manager uses it daily to make sure people are clocking in correctly and our accountants match up time cards multiple times per week," related Rizzo. "The service department will access it from their building. In the field, our foremen use the ExakTime mobile app on their iPads and that data is synced to the TimeSummit software on the cloud flawlessly."

24/7/365 U.S. BASED SUPPORT

Trapp Technology's U.S. based support team keeps TimeSummit working well on the cloud. "We're very happy with the way Trapp Technology works," stated Rizzo. "Support is always helpful and polite. They helped us work out a free trial of AccountLinx on the cloud. They were helpful, friendly and cooperative throughout it all."

Benefits

SAVES TIME

Accessing TimeSummit on the cloud facilitates a much smoother workflow. "We are saving about one hour per week because there is less need to coordinate who's using the program and everyone can access it from their desk," stated Rizzo. "But it's more the inconvenience factor. Things work with so much less hassle even though still only one person uses it at a time. It makes things a lot simpler."

ANYWHERE ACCESS

Jurin is excited about having anywhere access. "Taking TimeSummit to the cloud is a win for us because anywhere in the world we're able to access the program. Every time the power goes out or the weather doesn't permit you to come in Trapp Technology makes it easy," stated Rizzo. "We can sit at a coffee shop ten minutes down the street and use their Wi-Fi."

A BETTER WAY TO WORK

Rizzo sees additional benefits in the near future. "Knowing that Trapp Technology works so well with Sage software gives us the confidence to move our accounting software to the cloud," stated Rizzo. "When we're ready to use TimeSummit at our Florida location, I don't have to fly down there to install it or manage a separate license. And, we don't have to worry about the server going down or moving licenses around if we should move facilities."

It all adds up to a better way to work. "Trapp Technology has made it much, much easier and faster to access a crucial program for us," stated Rizzo. "Hosting has allowed our whole team to work without stopping, accessing what they need, when they need it from their own work location. And that work location has been expanded to anywhere they need it to be."

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