



CASE STUDY

Implementation and development of Microsoft 365

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The Company

David Lloyd is a recognised leader within the leisure industry with more than half a million members and operating internationally with over 8,000 employees at 120 locations, across nine countries. The David Lloyd technology strategy utilises a hybrid model, allowing for flexibility and accessibility to support the organisation's ongoing growth.

David Lloyd believes it is only as good as the people who work for the company, which is why they're equally proud to invest in their team. In fact, David Lloyd has been awarded a place as one of the Sunday Times Top 25 Best Big Companies to work for and are committed to being a great employer...



Summary

David Lloyd wanted to invest in their people by providing the proper tools for employees to do their best work, including implementation and development of Microsoft 365. David Lloyd were seeking a certified Microsoft partner with experience in training, implementation, and development of the Microsoft 365 technology.



The Challenge

Like a lot of organisations, getting used to new technologies and implementations can be daunting. Therefore, it was important to David Lloyd to bring in experts they could trust, and ensure the transition was as smooth as possible. Core was recommended to the David Lloyd team as experts delivering success in this field for other customers. As a Microsoft Gold Partner, Core would work with David Lloyd to integrate the Microsoft 365 solution and ensure an empowered workforce. As a brand that is growing both domestically and internationally, it was vital that David Lloyd could collaborate digitally to maximise efficiency and performance.

We asked Stephen Warren, Implementation Manager at David Lloyd, what was the organisational challenge that led you to look for new services? And Stephen replied, "We understand that having the right tools is essential, but investing in our team members, the tool users, and their development, is just as important. When taking on new technologies, we strive to ensure they are embedded as smoothly as possible. With this in mind, we sought out training assistance from industry experts."



The Solution

Core provided training sessions and adoption assistance to David Lloyd for Microsoft Teams and SharePoint, which allowed the organisation to reap the benefits of an empowered and productive workforce.

Core provided training via many different mediums, such as interactive Q and As, webinars, and recorded content. This resulted in rapidly upskilled staff and allowed David Lloyd to move forward at pace, while eliminating huge overhead costs for the implementation team.



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There's such a good working relationship with Core. With pre-purposed training modules and the ability to tailor training to our specific needs, Core ticks all the boxes. What may have taken weeks to prepare by way of training materials, instead took only days.

Why choose Core?

Core understood that David Lloyd deserves reliable, trustworthy, and responsive expert IT support, so the David Lloyd team could focus on what they do best. With our 31-year history, your business is in capable and experienced hands.

In 2001, Core deployed the first installation of SharePoint in the UK and have continued to deliver and support Microsoft products and solutions leading businesses to superior levels of productivity, security, and growth.

With ten Microsoft Gold competencies and a partnership with Microsoft spanning three decades, Core pride ourselves on providing solutions and services to that drive growth and success for our customers.



Gold Cloud Productivity Gold Messaging Gold Application Development Gold Callaboration and Content Gold Cloud Platform Gold Enterprise Mobility Management Gold Windows and Devices Gold Application Integration Gold Application Integration Gold Datacenter Silver Security Silver Small and Midmarket Cloud Solutions Silver Communications Silver Data Analytics When asked why they chose Core and what benefits have been seen so far, Stephen Warren replied, "It was apparent from day one that Core had a depth of knowledge in Microsoft 365, which we simply hadn't found anywhere else. This allowed them to quickly understand what we were trying to achieve, and translate those requirements into clear, concise training packages."



There's In these times, the ability to collaborate digitally is paramount for all businesses. As David Lloyd continues to grow both domestically and internationally, this only becomes more important. Core's training in SharePoint and Teams has allowed us strong foundations upon which to support this growth. **99**

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