



# Customer Success Story

## Enquire Learning Trust



**The Enquire Learning Trust is an academy trust, with 30 schools based around the North East, Yorkshire and Humberside.**

The Trust works collaboratively with other academies and the schools local to them, striving to provide extraordinary learning experiences to the children attending their academies and working to create a vibrant learning culture for students to excel in.

### The Challenge

The Trust wanted to save money by leveraging economies of scale and having a contract that provided internet connectivity and telephony services trust-wide.

As well as cost savings, this would also ensure that the trust was run as one large network, with telephony that ensured the academies could contact each other efficiently. In addition they also required storage space in a data facility to host their applications.

### Aspire's Solution

Aspire provided colocation in their tier 3, ISO27001 datacentre at Heworth Hall, hosted firewalls, and leased lines for a 30-site Wireless Area Network.

The company also set up hosted telephony on the industry leading Mitel platform, and utilising their own bespoke SIP trunking, enabling free calls between multiple academies and Enquire Learning Trust sites. This meant that Enquire Learning Trust realised a 6 figure cost saving, as well as installing market leading technology across the trust.

**“Enquire Learning Trust partnered with Aspire Technology Solutions to deliver telephony and Internet services across all our academies, providing interconnectivity between each, over a high-speed network, and state of the art communications in each academy.**

**The project management of both aspects of our solution has been superb, and has met and exceeded all expectations thus far. Support and technical expertise has been available and any issue has been resolved speedily.”**

Brett Webster, Director of Information Technology at Enquire Learning Trust

