

How Exigo Tech Empowered Flow Power with Financial Agility and Improved Business Processes



Flow Power enhanced operational efficiency, data management, and reporting capabilities with a suite of solutions provided by Exigo Tech



INDUSTRY
Utilities



LOCATION
Australia



SERVICES

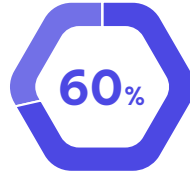
Dynamics 365 Finance,
System Integration
Services, KeyPay –
Payroll Solution.

NUMBERS THAT MATTER



**IMPROVED
REPORTING
CAPABILITY**

D365 Finance empowered Flow Power with better access to finance data and enhanced reporting capabilities, resulting in improved reporting and decision-making capability.



**INCREASE IN COST
SAVINGS**

Better financial planning, budgeting, and resource allocation through D365 Finance led to up to 60% increase in cost savings.



AVAILABILITY

With real-time visibility into financial data and transactions, Flow Power ensured 24/7 access to critical information for better decision-making.

ABOUT THE CUSTOMER

Flow Power is one of Australia's fastest-growing energy retailers, serving some of Australia's best-loved brands and organisations. They have been in operation since 2009 and empower Australian businesses to unlock value from the wholesale energy market. With a commitment to sustainability and innovative solutions, Flow Power plays a pivotal role in enabling businesses to navigate the complexities of the energy landscape. From retailing electricity to providing the latest technology and expert advice, Flow Power partners with businesses to rethink and reshape how they utilise energy.

THE CATALYST FOR CHANGE

Flow Power recognised the evolving landscape of its operational processes and identified strategic areas for enhancement. They were looking for technology solutions to overcome operational hurdles and improve overall business processes. With the large number of manual processes and legacy finance system with limited capabilities, they struggled with bottlenecks in their operational workflows. They sought a solution to automate these processes to save valuable time, mitigate the risk of errors, and optimise workflows. Additionally, Flow Power was looking to overcome the inefficiency of structured data management to easily access and utilise critical information.

To achieve operational excellence, Flow Power aimed to strengthen its reporting capabilities, with a focus on empowering teams to make timely, data-driven decisions. Flow Power also recognised the need to overcome the inefficient integrations with core business operations systems to enhance its revenue-capturing capabilities.



THE SOLUTION PROVIDED

After analysing the business processes and requirements of Flow Power, Exigo Tech developed a comprehensive strategy to address the various challenges including implementation across multiple business entities. The main aim of Exigo Tech was to provide a solid foundation for sustained growth for Flow Power to enhance the overall productivity of the organisation.

Microsoft Dynamics 365 Finance: The implementation of Dynamics 365 Finance helped Flow Power to transform its financial landscape. This cloud-based solution seamlessly integrated with the company's existing infrastructure to provide real-time insights, improve financial planning, and enhance collaboration across departments.

Payroll Management: To ensure accuracy, timeliness, and compliance in payroll processes, Exigo Tech introduced KeyPay- a robust payroll system along with [Dynamics 365 Finance](#). The purpose of this system was to make payroll management more efficient, transparent, and user-friendly, ultimately leading to accurate payroll processing.

System Integration: Exigo Tech implemented a unified integration strategy, connecting Flow Power's core operations system with D365 Finance. This integration ensured streamlined data flow, eliminated silos, and fostered a more interconnected environment, enhancing the overall efficiency of the business.

THE IMPACT CREATED

Partnering with Exigo Tech empowered Flow Power to overcome business complexities and pave the way for a more streamlined and efficient operational model. Exigo Tech not only provided customised solutions to address existing challenges but also positioned Flow Power for future growth and innovation in the dynamic energy landscape. Some of the benefits include

Flow Power experienced improved business processes with automation leading to streamlined workflows.



Roles and responsibilities within the organisation became clearer and project execution gained more structure for better efficiency.



The enhanced ability to report and close month-end tasks facilitated smoother operations and elevated Flow Power's financial expertise.



Strategic integration with third-party systems increased data quality, significantly improving informed decision making.



Flow Power enhanced risk and regulatory governance and improved internal controls for sustained operational excellence.



TESTIMONIAL

"Our corporate structure involves 20+ entities/databases and managing the ERP implementation process was challenging. Exigo Tech was very understanding and quickly grasped the complexity of our structure when delivering an implementation plan and navigating us through it. Like any large-scale undertaking, there were definitely some bumps post cut-over, but with every obstacle that we encountered, the Exigo Tech team displayed professionalism and patience and were incredibly supportive in coming up with tailored solutions to accommodate our business transition. Their staff also worked towards educating the value benefits of the software solution. My experience with their team has always been client centric."

Rebecca Buscombe

Senior Manager – Finance and Tax, Flow Power

Optimise financial operations and drive growth with Dynamics 365 Finance

[Learn More](#)

Start your journey with Exigo Tech and embrace the power of the latest technologies.

[BEGIN NOW ▶](#)



CALL - 1300 EXIGOTECH (394 468) | Sales Connect - sales@exigotech.com.au | Find Us – www.exigotech.co