



FOOD AND DRINK FEDERATION.

Managed Print Services.
Print Software Solutions.
Not for Profit.
www.fdf.org.uk

At A Glance

Challenges:

- > No formal documents strategy in place.
- > Management unable to monitor and control their print fleet.
- > Wanted to reduce print waste.
- > Significant risk to business' security and compliance due to documents printed but not being picked up.

Benefits:

- > Enhanced compliance by introducing a Secure Release/Follow-Me Solution.
- > Introduced a fully managed service across entire print infrastructure.
- > Reduced amount of paper waste.
- > Enabled management to have more control over print fleet.

CASE STUDY

How installing a Print Software Solution enhanced compliance and reduced print waste by 18%.

The Food and Drink Federation is the voice of the UK food and drink industry, the largest manufacturing sector in the country. They found that documents were being printed and left around, representing a significant risk to their security and compliance. Our Secure Release/Follow-Me Solution ensures document security and a full audit trail - reducing the amount of print wasted.

The Food and Drink Federation accounts for 15.7% of the total manufacturing sector by turnover and employ around 400,000 people in the UK across 6,360 businesses.

They help their members operate in an appropriately regulated marketplace to maximise their competitiveness. They communicate their industry's values and concerns to Government, regulators, consumers and the media. They also work in partnership with key players in the food chain to ensure their food is safe and that consumers can have trust in it.



“
We chose Ethos
because we knew
the Account
Management we
would receive
would be second
to none.”

The Food and Drink Federation

THE CHALLENGE

According to global technology business Xerox, 87% of employees report that they are not required to enter a passcode before printing from a computer device.

The Food and Drink Federation had no formal documents strategy in place, making it challenging for management to monitor and control their print fleet.

In addition, the voice of the UK Food and Drink Industry wanted to reduce the amount of paper being wasted by documents that were being printed but not being picked up. Furthermore, management found that confidential documents were being printed and left around, representing a significant risk to the business' security and compliance.

THE MANAGED PRINT SERVICES SOLUTION

We assessed the Food and Drink Federation's print infrastructure and our audit revealed that they could benefit from replacing their print fleet with our Multifunctional Devices (MFDs) and placing them under our Managed Print Services Solution.



18%

Under our Managed Print Services Solution, we regularly review the performance of each device in the fleet and make further recommendations to improve its cost or functionality. This pragmatic approach ensures that as the contract progresses, the Food and Drink Federation's print infrastructure is gradually optimised on a cas-by-case basis, maximising value.

We installed a Secure Release/Follow-Me Print Software Solution - ensure document security and a full audit trail. This means that the Food and Drink Federation can collate jobs and departmentalise; ascertaining and restricting usage and giving management more control over their print infrastructure.

BENEFITS

As a result, the Food and Drink Federation's entire print infrastructure is monitored, supported and maintained by us under our Managed Print Services Solution.

Thanks to the Secure Release/Follow-Me Solution we implemented, employees now have to type in their unique identifier code prior to printing, reducing the amount of print wasted by 18%.

In addition to reducing print waste, the Secure Release/Follow-Me Print Software Solution installed has stopped confidential documents from being left around, increasing the business' security and compliance.



ABOUT US

We are a Managed Print and IT Services Provider.

At Ethos, we have a customer first approach. What differentiates successful organisations from the competition is their ability to deploy technology to solve identifiable business challenges and create new opportunities for efficiency and growth.

That's where we come in.

We get to the heart of our customers' business objectives and our bespoke service allows us to create solutions that ensure you get the greatest possible value from the technology deployed.

With over twenty-five years' experience and 6,000 customers worldwide, we work with the industry leading providers to become part of your extended team - a single point of contact for your Managed Print & IT Services needs.

0845 609 9330

hello@ethos.co.uk

www.ethos.co.uk