

## Case Study: Fortis Living

Fortis Living provides affordable homes to people across the counties of Herefordshire and Worcestershire. They manage approximately 10,000 homes and also run a subsidiary repairs and maintenance business – Fortis Property Care. They are proud of their reputation for good quality homes, excellent support services and sociable communities where people are proud to live.



## Case Summary

Name: Fortis Living  
Location: Worcestershire  
Sector: Residential Care

### Challenge

- Wasteful printing
- Out-dates devices with high energy consumption and high running costs
- Environmental impact

### Solution

- ASL Technology

### Benefits

- Papercut software was introduced to offer a fully controlled and monitored solution in terms of both usage and cost
- 'Follow me printing' allowed users to release print jobs at any location within the network, promoting user mobility
- We provided data to enable Fortis Living to fulfil their demands on new carbon trading regulations
- Reducing paper waste

### Challenge

Fortis Living called in ASL to discuss the fact that poor print management was resulting in wasteful printing and the use of out-dated devices with high energy consumption and high running costs. Fortis were aware of the terminology of “managed print services” but were unsure as to how to implement it.

Many steps were taken to reduce the environmental impact of printing, including using recycled paper, enforcing duplex printing and introducing company-wide print policies to encourage employees to print responsibly.

### Solution

Fortis Living introduced several MFP devices (Multi- Functional Products) to replace stand-alone photocopiers. There are currently 14 such devices in use, incorporating network printing, faxing and scan to email features. An audit was then carried out and in excess of 40 desktop printers were found to be in use.

The next stage was to consolidate the number of devices and where possible reduce the number of printers and encourage use of the new MFP devices which were strategically located throughout their offices. Further assessment was carried out to provide a comprehensive audit of all current devices including location and print volumes.

With the intention of making real savings, 18 new energy efficient desktop printers were installed to complement the 14 MFP devices. We were able to provide data to enable Fortis Living to fulfil their demands on new carbon trading regulations. A properly managed print environment can go a long way to improving an organisation’s environmental footprint.

### Benefits

The ASL solution enabled Fortis Living to gain an understanding of their workflow and build a fully integrated strategy to ensure effective print management. Fortis Living have reduced their environmental impact of printing, reducing paper waste by eliminating uncollected output and further promoted document security and mobile working.

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“ASL enabled us to understand our true document work-flow & to adapt our working practises in a measure way to deliver our goal of a fully integrated, cost effective, managed print environment”

*Neil Bullock, Festival Housing*

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