



## EQUAL MEETINGS WITH MICROSOFT TEAMS ROOMS ON ANDROID

### CUSTOMER'S NAME

Grant Thornton Australia  
[grantthornton.com.au](https://grantthornton.com.au)

### CUSTOMER'S LOCATION

Melbourne, Australia

### CUSTOMER'S INDUSTRY

Financial Services

### CUSTOMER'S CHALLENGE

Digitally transform Grant Thornton Australia to make hybrid working a seamless experience for its 1,400+ employees

### POLY SOLUTIONS

- Poly Studio X50 with Poly TC8
- Poly Studio X30 with Poly TC8
- Poly G7500

### POLY'S IMPACT

Poly delivers superb Microsoft Teams video experiences with Poly DirectorAI technology on both Windows and Android. GTAL chose Android for ultimate simplicity and ease of setup from focus to large rooms.

### HYBRID WORKING AND MEETING EQUALITY

Grant Thornton Australia (GTAL) is a large Australian accounting firm, with 6 offices and over 110 meeting rooms nationally. During the COVID-19 pandemic, GTAL embarked on a digital transformation journey to modernise 70 of its meeting rooms. Upgrading from Skype for Business to a native Microsoft Teams meeting experience means they are able to connect their employees to collaborate as equals - whether they are working from home, on the go, or in the office.

### UPGRADING TO INCLUSIVE TECHNOLOGY

With 1,400+ employees across Australia, GTAL's digital transformation challenge was to make hybrid working a seamless experience. They needed to update their aging video conference devices, as well as find a cost-effective room solution that is simple to install and use.

"The complexity of our larger rooms with significant automation, provided additional challenge. These rooms can sit between 20 and 250 people in a video conference, and each individual room refit required significant investment to make the room Microsoft Teams compatible," said Carlo De-Fazio, Technology Officer at Grant Thornton.

### VIDEO-ENABLED ROOMS FOR COLLABORATION

GTAL was focused on finding a Microsoft Teams room solution for various room configurations that could easily integrate with all other technology being used at their premises. It was important that the project was within budget and will achieve the best level of staff collaboration.

Generation E recommended Poly's high-quality Microsoft Teams Rooms on Android. The solution included Poly Studio X30, a simple all-in-one video bar for huddle and small rooms, Poly Studio X50 for their mid-sized rooms and the Poly G7500 for the larger rooms.



“We saved millions of dollars and still had a premium finish. In reality, the saving was not as significant compared to how nice the new equipment was, the rooms look brilliant, the devices were easy to setup for our users. Overall, we could not be happier with our approach and outcome.”

- Carlo De-Fazio, Technology Officer at Grant Thornton Australia

“Not only the cost of the unit was less expensive than the Windows-based devices, the installation was far simpler. Cabling locations, various parts to the unit were less and the overall footprint was lighter,” said Carlo. “This meant we could do the installation ourselves not only saving money on the devices but the installation as well,” he added.

## RADICALLY SIMPLE MICROSOFT TEAMS MEETINGS

Carlo highlighted that the Poly G7500 was an ideal option to replace the large rooms. “Based on Polycom Group Series devices, without replacing cabling and automation systems (well mostly) quickly we worked out, this was something we could do ourselves in most instances. We leveraged our internal skills and existing systems with light touch support from NQAV and Generation E,” Carlo explained.

“The team reforecasted the business case based on Poly Android Teams devices, installing our devices with internal resources and retrofitting the Poly G7500 into the larger rooms. The reduced business case investment was approved,” he added.

Over the next few months, GTAL started retrofitting the rooms themselves. “It became obvious how easy the setup was of the devices and the user experience was solid. Each month new features were added to the devices, and they quickly surpassed the Windows devices for feature parity. The new rooms performed brilliantly, they look so professional, and our people have picked up the new interface very quickly,” Carlo highlighted.



**Poly Studio X30 and Poly Studio X50 with Poly TC8 for Microsoft Teams Rooms on Android**

## LEARN MORE

Take the first steps towards a more inclusive hybrid workplace by visiting [www.poly.com/all-together](https://www.poly.com/all-together).

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