



Solving processes & problems, not just IT

At the beginning of the pandemic, Goringe needed company mobile phones to enable their employees to effectively work from home.

How did you first hear about Solution Consultants?

"3 years ago, when we were looking to go over to a VoIP phone system, we were looking for potential suppliers. One of my colleagues knew 'a chap' and put me in contact with Mark. He came and gave us a quote and mentioned they do mobiles as well"

What made you choose Solution Consultants for your mobiles?

"We decided that we wanted to move away from dealing with the big providers directly, and as we already had that relationship with them, it made sense to use them."

How have Solution Consultants helped your business?

"At the start of lockdown, our MD decided that everyone needed work mobile phones, this was before we'd got Teams, so I had to do a bulk order. They were very quick at getting us 10 phones ready to go! This made it easier for us all to keep in contact in the short-term"

What is your relationship like with Solution Consultants?

"Very good. I don't think I annoy them too much with my demands! They're very quick to sort out any queries I have, and when we have our frequent catch-up chats it's not just dry business chat. They're very personable."

What do you like most about working with Solution Consultants?

"They're up the road. If I've got a problem, I get an answer back very quickly. They're just there when you need them, like a safety blanket!"



Goringe Accountants are a rapidly growing multi-award-winning accountancy firm with headquarters based in Reading, West Berkshire and offices in Kensington London. They offer professional, jargon free, business advice, fixed fees, and excellent customer service.

"Trying to get hold of the big communications providers is like pushing jelly up a hill with your nose, just impossible. It's nice to be able to pick up the phone and have a human answer."

*Sarah Jones,
Operations Administrator*

