



CASE STUDY

Built on Trust: The IT Relationship Hutton Consulting Was Looking For

ABOUT HUTTON CONSULTING

Hutton Consulting is a specialist executive search firm working globally across data, technology, and alternative investments. Their work is relationship-led, confidential, and fast-paced which means they needed an IT partner they could trust completely.

“We weren’t looking for a supplier. We wanted someone who understood our world and gave us clear, honest advice.”

— Alice Lees, Hutton Consulting

THE CHALLENGE

Hutton Consulting needed more than reactive support. They wanted strategic input, a clear point of contact, and systems they could rely on without being pushed into unnecessary tools or upgrades.

Their key priorities were:

- Keeping sensitive client and candidate data secure
- Making informed, business-aligned IT decisions
- Accessing fast support without the usual back-and-forth
- Working with someone who could offer real guidance, not hard selling

THE SOLUTION

Sereno provided a tailored IT support service, built around trust, responsiveness, and long-term thinking.

Personalised IT Support

Hutton was assigned a dedicated technology advisor who understood their industry and how they worked, offering support that felt considered, not generic.

Enhanced Collaboration Tools

Microsoft 365 was introduced across the business, with SharePoint used for secure document sharing and Teams for internal communication — streamlining collaboration across locations..

Robust Cybersecurity Measures

Multi-factor authentication, endpoint protection, and regular security reviews were implemented to protect sensitive data and reduce risk.

Strategic IT Planning

Through ongoing conversations, Sereno helped Hutton align their IT infrastructure with long-term goals — no jargon, no pressure.



The advice we've had from Sereno means we can make informed decisions about what our company actually needs — and we know we can implement changes easily.

Alice Lees
Office Manager
Hutton Consulting



WORKING WITH SERENO - THE RESULTS

Hutton Consulting now operates with more confidence, more control, and far less friction.

- **Trusted guidance** from a consultant who knows their business
- **Faster support**, thanks to Sereno's easy-to-use online portal
- **Secure, scalable systems** with clear oversight and proactive advice
- **Peace of mind** that their IT is in safe, capable hands.



The online portal makes support easy and saves so much time – it prompts all the right info upfront, so there's no wasted back and forth.

Every person we've dealt with at Sereno has been knowledgeable and helpful. They absolutely deserve 5 stars.

Alice Lees

Office Manager

Hutton Consulting

Ready for a quick chat?

Got a specific use case you'd like to discuss?
We can help. Arrange your personalised consultation call today.



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