



## Client Profile

### Thomson Reuters

#### TYPE OF BUSINESS

News and Information Provider

#### SOLUTION INCLUDES:

Hardware Procurement  
Network Setup  
Server Build  
Remote Access  
Load Balancing  
Data Security/Backup  
DR Plan

*"Net@Work has a wide range of technical competency, from networking, to server setup and maintenance, to backup and redundancy functions."*

Adam Denenberg,  
Vice President of Multimedia  
Thomson Reuters

## Thomson Reuters Turns to Net@Work For An Intelligent Technology Solution

Thomson Reuters is the world's leading source of intelligent information for businesses and professionals. The company combines industry expertise with innovative technology to deliver critical information to leading decision makers in the financial, legal, tax and accounting, scientific, healthcare, and media markets—powered by the world's most trusted news organization. Thomson Reuters has a worldwide presence, with 50,000 employees in 93 countries.

### Strategic Multi-Sourcing

Recently, the organization launched a new strategic initiative that required the construction and configuration of a new data center facility. It was a complicated project, combining both multimedia, Internet, multiple servers, and complex system architectures. To ensure the project was designed, engineered, wired, and delivered on time and to specification, Thomson Reuters hired the technology experts at Net@Work.

"Net@Work was able to fill a gap, and delivered the expert services we needed to successfully complete this project," explains Adam Denenberg, vice president of multi-

media for Thomson Reuters.

Denenberg turned to Net@Work for assistance with this project based on prior working experience that Thomson Reuters had with the firm. "The company has a wide range of technical competency," Denenberg notes. "From networking, to server setup and maintenance, to backup and redundancy functions, Net@Work handles it all."

### Expert Project Management

Net@Work managed the project from conception to completion, coordinating various subcontractors and working closely with the internal team at Thomson Reuters.

"They streamlined the project for us," says Denenberg. "They mapped it out beforehand and then followed that map through to the end."

"Net@Work built the entire network infrastructure for the new data center. They worked to procure hardware, run cabling, integrate the equipment, configure the servers, and perform load balancing. As the data center went live, they continued testing and refining for optimal performance," Denenberg explains.

#### CHALLENGE

When Thomson Reuters needed to construct a new data center, it had to strategically find resources beyond those available through its internal IT department.

#### SOLUTION

Thomson Reuters turned to Net@Work for end-end systems integration of their new multimedia platform.

#### RESULTS

The project was completed on time and on budget. Net@Work served as a single point of contact, streamlining project administration for Thomson Reuters.

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*"We leveraged Net@Work's talent and expertise for what amounted to a substantial cost savings compared to ramping up our own internal IT department."*

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#### ABOUT NET@WORK

Net@Work provides unparalleled expertise in the development of comprehensive infrastructure and security solutions. From needs assessment and design, to training and support, our energy and talent is devoted to optimizing your business systems. Our consultants and engineers are subject matter experts with a diversified portfolio of professional certifications so you can be confident that Net@Work will provide the appropriate expert for your particular business need.

#### Recent Recognitions:

CRN - Fast Growth 100 Solution Provider  
INC. - INC 5000  
Crain's Business - Top Software Company

Net@Work was an integral part of the project, even participating during meetings with Thomson Reuters' global network team.

"The Net@Work team worked collaboratively with our team," Denenberg says. "With Net@Work managing the project, I had a single point of contact for questions, concerns, and scheduling with regards to the network infrastructure."

#### Security A Top Priority

Data security, backup, and recovery planning were integral parts of the project. Net@Work designed a fast, fault-tolerant system that keeps the new Thomson Reuters data center running securely, 24 hours a day, seven days a week.

#### Hire the Best

By outsourcing a highly technical and multifaceted project like its new data center, Thomson Reuters was able to assemble the very best team—without the long-term expenses involved in hiring and training an in-house team. "We leveraged Net@Work's talent and expertise for what amounted to a substantial cost savings compared to ramping up our own internal IT department," Denenberg says.

Denenberg credits Net@Work for the success of the project. "Thanks to the breadth of expertise Net@Work possesses, we didn't have to source multiple firms to get to this level of talent," he concludes.

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