



CHURCHERS SOLICITORS CASE STUDY

Reliable technical support and
strategic IT advice.

CYBER SECURITY SERVICES | MANAGED IT SERVICES | CLOUD SERVICES | PROJECTS & STRATEGY



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CHURCHERS SOLICITORS CASE STUDY

CUSTOMER
CHURCHERS SOLICITORS

EMPLOYEES
100+

LOCATION
SOUTHERN

INDUSTRY
LEGAL

SERVICES
IT SUPPORT
STRATEGY
CONNECTIVITY



ABOUT CHURCHERS SOLICITORS

Churchers Solicitors is a leading Hampshire law firm with over 150 years of experience offering legal support and advice to their clients - whether they be individuals or corporate businesses.

The partnership with Matrix is to ensure the firm has the very best IT support and strategic guidance in place, enabling the firm to grow successfully whilst receiving high quality and proactive IT services.

Ensuring IT systems work efficiently and keeping data safe from cyber-attacks is a top priority for Churchers Solicitors and was a major consideration when selecting Matrix IT as their IT support partner. The firm needed a partner they could trust to deliver timely, reliable best practise IT services.



Churchers Solicitors needed an IT partner that could work with them at board level, helping them build an IT strategy plan.

"We pride ourselves on being a forward-thinking, modern firm. We have long recognised the importance of investing in IT to ensure that we serve our clients efficiently and securely. This is a large investment as Churchers Solicitors continues to grow."

Andrew Bryant, Managing Partner

CHALLENGE

Churchers reviewed a number of IT companies and selected Matrix as their IT provider of choice. During a rigorous selection process Matrix IT demonstrated a high level of professional IT knowledge and legal sector experience, ensuring that Churchers Solicitors could rely upon Matrix IT to support their ambition growth plans.

Churchers Solicitors wanted an IT partner that could work with them at partner level, helping them build an IT strategy that aligned with their business needs. Having such a partnership approach was required to bring IT expertise to Churchers Solicitors and to form the bedrock for continuing the firm's growth and delivering high levels of client services.

SOLUTION

The first step was to provide a dedicated IT support engineer located at the firm's head office as the focal point for all end user support. Reviewing end user requirements and planning improved service delivery became a joint effort between the Account Manager and the onsite engineer, a process that remain under constant review.

Matrix IT's directors engaged at partnership level and are using proven IT and business experience to deliver strategic guidance.

RESULTS

Churchers Solicitors' have a dedicated, handpicked support engineer providing an efficient and experienced service which is focused on providing proactive and timely end user support.

The firm's partners feel well supported by Matrix IT as they are receiving strategic IT advice they can trust to grow their business.

Matrix IT is delighted to have been chosen by Churchers Solicitors to manage their IT services and look forward to a long term relationship.



CHURCHERS
SOLICITORS



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