

# Microsoft 365 Migration for Hotel Business

#### PROJECT DETAILS

- d Dec 2022 Jan 2023
- **I** Less than \$10,000
- "They had a very thorough presentation and were competitively priced."

#### PROJECT SUMMARY

a COUPLE of GURUS upgraded a hotel company's Microsoft Exchange Server to Microsoft 365. The team also created a comprehensive plan and schedule for the project. Around five teammates worked with the client.

#### PROJECT FEEDBACK

The project was finished on schedule without causing too much downtime for the client's internal team. a COUPLE of GURUS' workflow was great, and their communication skills were excellent. They were truly responsive and had timely follow-ups. The client also cited no areas for improvement.

# a COUPLE of GURUS

#### The Client

Please describe your company and your position there.

We own and operate hotels and other real estate. I am the President & COO.

#### The Challenge

For what projects/services did your company hire a COUPLE of GURUS?

We hired them to upgrade our Exchange server to M365 and will be contracting with them for our IT Managed Services. President & COO, Real Estate & Hotel Company

Hospitality & leisure

O Duluth, Minnesota

CLIENT RATING

5.0

Overall Score

Quality:		5.0
Schedule:		5.0
Cost:		5.0
Would Refer:		5.0



# a COUPLE of GURUS

#### The Approach

### How did you select this vendor and what were the deciding factors?

Through networking we were introduced to aCOUPLEofGURUS and we asked them to submit a proposal for their IT Managed Services. They had a very thorough presentation and were competitively priced.

# Describe the project in detail and walk through their service package.

They put together a detailed plan and scheduled for the project and provided weekly updates.

### How many resources from the vendor's team worked with you, and what were their positions?

Project Lead Solutions Guru Technical Guru Client Success Guru Business Development Guru

#### The Outcome

## Can you share any outcomes from the project that demonstrate progress or success?

They finished on schedule and there was limited downtime for our team.

#### How effective was the workflow between your team and theirs?

Very good. Their communication was excellent.

## What did you find most impressive or unique about this company?

How response they were and their follow-up.



#### a COUPLE of GURUS

Are there any areas for improvement or something they could have done differently?

No.

