



# Microsoft 365 Migration for Hotel Business

## PROJECT DETAILS

📅 Dec 2022 - Jan 2023

💰 Less than \$10,000



*"They had a very thorough presentation and were competitively priced."*

## PROJECT SUMMARY

a COUPLE of GURUS upgraded a hotel company's Microsoft Exchange Server to Microsoft 365. The team also created a comprehensive plan and schedule for the project. Around five teammates worked with the client.

## PROJECT FEEDBACK

The project was finished on schedule without causing too much downtime for the client's internal team. a COUPLE of GURUS' workflow was great, and their communication skills were excellent. They were truly responsive and had timely follow-ups. The client also cited no areas for improvement.



# a COUPLE of GURUS



## The Client


Please describe your company and your position there.

We own and operate hotels and other real estate. I am the President & COO.


## The Challenge

For what projects/services did your company hire a COUPLE of GURUS?

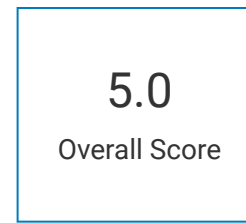
We hired them to upgrade our Exchange server to M365 and will be contracting with them for our IT Managed Services.

 President & COO, Real Estate & Hotel Company

 Hospitality & leisure

 Duluth, Minnesota

### CLIENT RATING



Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0





## The Approach

How did you select this vendor and what were the deciding factors?

Through networking we were introduced to aCOUPLEofGURUS and we asked them to submit a proposal for their IT Managed Services. They had a very thorough presentation and were competitively priced.

Describe the project in detail and walk through their service package.

They put together a detailed plan and scheduled for the project and provided weekly updates.

How many resources from the vendor's team worked with you, and what were their positions?

Project Lead Solutions Guru Technical Guru Client Success Guru  
Business Development Guru

## The Outcome

Can you share any outcomes from the project that demonstrate progress or success?

They finished on schedule and there was limited downtime for our team.

How effective was the workflow between your team and theirs?

Very good. Their communication was excellent.

What did you find most impressive or unique about this company?

How response they were and their follow-up.





# a COUPLE of GURUS

Are there any areas for improvement or something they could have done differently?

No.



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