

CASE STUDY

# Optimizing Cloud Environment for Significant Savings

**INDUSTRY**

Energy

**LOCATION**

Houston, TX

After determining efficiency and security pain points for this IT team, Centre quickly identified how to reduce massive cloud sprawl for significant savings.

*“In such a short time we are already seeing great value in having Centre as an IT partner”*

Systems Analyst

Oil and Energy Solutions Provider in North America

**\$12K**

Annual cost savings  
from optimizing  
Microsoft licenses

## CHALLENGE

Significant License Sprawl

The organization’s IT team was questioning whether to hire internally or outsource support to improve their IT compliance. Centre stepped in to assess the situation and was trusted to implement a new security strategy that complied with Industry regulations. Additionally, Centre identified waste and license sprawl which could be optimized to reduce overall IT spend.

## SOLUTION AND RESULTS

Optimization and Management

After evaluating their security infrastructure, Centre identified several vulnerabilities and implemented solutions to make their environment compliant. Centre also analyzed their Microsoft 365 licensing usage and associated costs, removing more than 130 unassigned and disabled licenses. Lastly, the organization’s internal IT team gained expertise in how to handle minor escalations through tailored product trainings.

## LOOKING TO THE FUTURE

Valued IT Partner

Centre is continuing to provide guidance to improve security and compliance for Microsoft 365. Next steps for this organization include optimizing their device deployments to users through Windows Autopilot and implementing Intune to help manage mobile accessibility. Centre will continue looking for areas to further enhance and optimize processes to save time and resources for the IT staff

**About this Energy Customer**

An industry leader in production treating chemicals, water treatment technologies, water transfer services & drilling products. The growth from its inception is represented by the steady increases in total revenue, profitability, market share, and sophistication of products

**About Centre Technologies**

Centre Technologies designs, implements, and supports technology that boosts operational efficiency. Centre empowers businesses with enterprise-grade solutions that scale, personalized service, and a local touch across locations.

**About Microsoft 365**

Microsoft 365 is designed to help you achieve more with innovative Office applications, intelligent cloud services, and world-class security. Centre's team of Microsoft experts help you fully utilize the benefits of 365 and minimize the risk.