

Queue Associates Empowers Public Corporation Merger with **Microsoft Dynamics 365 Finance and Supply Chain**

SUMMARY

Danimer Scientific is a multi-location biotechnology manufacturer pioneering the future of plastic production and technology by mitigating its impact on the environment. Formed in 2004, the company strives to create biodegradable and sustainable solutions to global dependency on traditional plastics.

CHALLENGE

The Push for a New ERP System

Danimer Scientific has been growing continuously and rapidly since 2014, starting with its evolution from Meredian Holdings Group PLC. (MHG) to Danimer Scientific. It became a unified company with advanced capabilities while solidifying its reputation as a leading biopolymer manufacturer.

Danimer Scientific announced a merger with Live Oak Acquisition Corp., which resulted in it becoming a publicly traded company. The merger catalyzed technological transformation within the organization. This series of operational changes included initiating a search for a Generally Accepted Accounting Principles (GAAP)-compliant replacement for QuickBooks as a financial accounting system for a publicly traded company, which would also support Sarbanes-Oxley Act ("SOX") compliance.

Finding the Right Microsoft Partner

Danimer's team reviewed the Microsoft Dynamics 365 solution as a potential new ERP platform. As a large, soon-to-be public organization, selecting a flexible, versatile ERP software package was essential. Microsoft has a broad, comprehensive set of offerings in this space. It would also be crucial to work with a Microsoft partner with a solid professional reputation to implement a new Microsoft ERP product for Danimer with SOX and manufacturing experience.

Danimer contacted the International Association of Microsoft Channel Partners (IAMCP) to recommend a Microsoft partner to support the project. The company was introduced to Jeffrey Goldstein, Managing Director of [Queue Associates, Inc.](#), a leading **Microsoft Gold Certified Partner** in business for three decades, specializing in **Microsoft Dynamics 365 Finance & Supply Chain Management** implementations in the distribution and manufacturing industries. Danimer agreed to engage Queue Associates to assist the company in facilitating the Microsoft Dynamics 365 implementation. Queue Associates' engagement commenced with a series of conversations with Mr. Goldstein and his team, showcasing Queue's depth of expertise and professionalism.



STRATEGY

Addressing Key Challenges

Queue Associates worked closely with Danimer Scientific stakeholders to determine the technical and functional requirements for the new system. Queue's team used the Microsoft Implementation methodology (Success by Design) and conducted a thorough Business Process Review (BPR) and a GAP analysis, which led to the preparation of functional requirements documents and a system design.

The main business issue identified for the project was QuickBooks' inability to effectively handle Danimer's extensive inventory and process manufacturing requirements along with the product's lifecycle management, particularly its insufficiency to track inventory items successfully throughout the manufacturing process.

Queue Associates recommended **Microsoft Dynamics 365 Finance and Supply Chain Management** ("D365 Finance & Supply Chain Management"), Microsoft's most robust ERP solution for enterprise businesses. D365 Finance & Supply Chain Management helped Danimer Scientific expand globally, manage complex financial reporting, and automate extensive business services across departments and locations. Danimer and Queue selected D365 for these powerful capabilities and seamless integration with Microsoft 365, which would enable the automation of several previously manually performed processes. In addition, the D365 Project module was implemented along with Microsoft Dynamics 365 Project Operations to support Project Management and Accounting requirements.

“ Without the dedicated support from the Queue Associates team, the implementation of Microsoft Dynamics 365 would not have been achievable. ”

- JAD, CFO, Danimer Scientific



IMPLEMENTATION

Queue Associates' Approach

Due to the large and complex nature of the project, Queue recommended a phased approach for implementing D365 Finance & Supply Chain Management, which would take place over the following nine to eighteen months.

While the first phase would focus on Financial Management capabilities, subsequent stages were centered on operations, implementing the suite's Supply Chain Management and Manufacturing modules.

The project's final phase consisted of implementing Enterprise Asset Management, Project Management & Accounting and Project Operations.



RESULTS: BENEFITS TO DANIMER SCIENTIFIC

OVERALL BENEFITS

- Seamless data integration capabilities between Dynamics 365 modules and with Microsoft 365 apps
- Management of complex financial structures globally
- Automation of extensive business processes across departments and locations
- Solution that will continue to grow and adapt with the organization
- Cloud-based, available anywhere, over any device

SPECIFIC CLIENT BENEFITS

- Achieving compliance—supporting Danimer Scientific's goal of becoming a publicly-traded company (SOX)
- Fulfilling complex inventory and manufacturing tracking requirements, without the need for time-consuming and costly customizations
- Leveraging Project Operations for project managers to manage their projects online
- Project profitability

Outcomes

Danimer Scientific's recent merger with Live Oak Acquisition Corp. would not be possible if not for the successful implementation of D365 Finance & Supply Chain Management. "Without the dedicated support from the Queue Associates team, the implementation of Microsoft Dynamics 365 would not have been achievable," JAD, CFO, Danimer Scientific.

Queue Associates currently has a dedicated team providing lifecycle support for Danimer's multi-location environment, remotely, 12x7x365. Queue's team delivers this support utilizing Microsoft Dynamics 365 Customer Service and comprehensive telephone, email, remote access and onsite consulting.

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