



CASE STUDY

HOW QUARRY PRODUCTS NEWCASTLE
REVAMPED THEIR IT INFRASTRUCTURE
WITH TRUSTPOINT

COMPANY OVERVIEW

Quarry Products Newcastle is a family-owned business supplying aggregates, crusher dust, roadbase, and other quarry materials across the Hunter region.

CHALLENGE

Internet and Servers

Internet speeds and cloud server performance were slow and unreliable, causing frequent disruptions to daily operations and reducing overall productivity.

Phone System

The phone system was outdated and lacked modern features, making it difficult for staff to communicate efficiently across the business.

Cyber Security

Cyber security measures were minimal, leaving critical systems exposed to potential threats and creating unnecessary risk for the organisation.

SOLUTION

Trustpoint upgraded Quarry Products' NBN infrastructure to deliver faster and more stable connectivity, and created Azure-based cloud servers to improve both performance and security. A next generation firewall was installed to strengthen their cyber security posture, and a cloud phone system was introduced to modernise communications across the business.

RESULTS

Quarry Products Newcastle now has reliable internet and server performance, reducing delays and downtime. Staff communication is smoother with the new cloud phone system, and security has been strengthened through modern firewall and cloud infrastructure, providing a solid foundation for future growth.

Testimonial

"Trustpoint have completely changed how reliable and secure our IT is. Internet speeds and server performance are now consistent, and the new cloud phone system has made communication across the business seamless. Knowing our systems are protected with modern security gives us peace of mind and allows us to focus on running the quarry."

— Mitch Frost, Finance Manager, Quarry Products Newcastle