



Cloud Consulting & Cybersecurity for Investment Company

PROJECT DETAILS

 Cloud Consulting

 Nov. 2016 - Ongoing

 \$50,000 to \$199,999

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"We've built a fantastic relationship with Dataprise — they respect what we do and value our time."

PROJECT SUMMARY

Dataprise upgraded and migrated the client's servers to the cloud. Additionally, they helped the company adjust to remote work. They now support the client with their cybersecurity and data redundancy efforts.

PROJECT FEEDBACK

Thanks to Dataprise's fantastic work, the client is assured that their data is adequately protected. The team's efforts have also helped the internal team successfully adapt to remote work. Furthermore, they've built a solid partnership due to their responsiveness and respect for the client's time.



The Client


Introduce your business and what you do there.


I'm the president and CEO of a trust company. We handle investments and estate plans.


The Challenge

What challenge were you trying to address with Dataprise?

We were fulfilling our IT needs in-house, but we started to have difficulties. Hence, we needed a firm who could take over our computer needs.

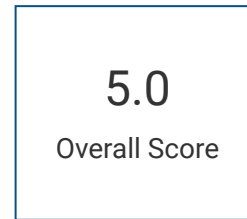
 Warren Peek
CEO, Southern Baptist Foundation

 Financial Services

 1-10 Employees

 Nashville, Tennessee

CLIENT RATING



Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0





The Approach

What was the scope of their involvement?

Dataprise started by upgrading our servers and putting us on the cloud. They now provide cybersecurity and data redundancy services for the overall protection and management of our services. Additionally, they've facilitated the internal team's transition to remote work.

What is the team composition?

We have two primary contacts: a relationship manager and a technical manager. We're also in touch with their helpdesk and cybersecurity team.

How did you come to work with Dataprise?

We sent out an RFP and narrowed it down to those who had a presence in Nashville, Tennessee. We interviewed a few and eventually decided to go to Dataprise's site. We were impressed with their facilities and the whole team, so we decided to hire them.

How much have you invested with them?

We've spent around \$130,000.

What is the status of this engagement?

The engagement started in November 2016, and it's ongoing.





The Outcome

What evidence can you share that demonstrates the impact of the engagement?

It's been a very positive experience. Dataprise's data redundancy work has allowed us to worry less about our servers going down — we always know our data is protected. Additionally, thanks to their help, we've successfully transitioned to remote work.

How did Dataprise perform from a project management standpoint?

We've built a fantastic relationship with Dataprise — they respect what we do and value our time. They're highly responsive. To communicate, we use emails or phone calls. We can also go to their website and make a service request.

What did you find most impressive about them?

I'm highly impressed by their expertise and commitment to technology. Furthermore, they value relationships, responsiveness, and respect.

Are there any areas they could improve?

I don't have any complaints — they've done a great job.

Do you have any advice for potential customers?

Take their advice, use their expertise to your advantage, and make them a part of your team.

