# CASE STUDY

A western US financial lender was looking to upgrade all aspects of its communications infrastructure, working around an existing AT&T contract at several locations



#### Essential Services Bundle

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No other provider had the services and skills to meet our end-to-end needs. The bundle fit our needs perfectly for now ...and we will be able to easily grow with TPx." *IT Manager* 



## PROFILE

- West coast financial lender
- Five locations in four states
- 50 employees

A financial institution placed information security, compliance and continuity as its highest priorities. It serves customers using a suite of FiServ applications — from core banking and credit applications to customer relationship management (CRM) software. All of these systems needed to be available to staff at corporate headquarters and four branch offices on a reliable and consistent basis. Additionally, phone systems had to always be up and running at all five sites. The key to making all of it work was a reliable and secure network along with hosted unified communications and IT infrastructure support. And with limited IT staff, they needed a trusted partner they could rely on when it came to choosing and implementing the right technology while staying within their budget.

## CHALLENGE

Create high bandwidth, secure network + failover; replace legacy premises phone systems; under AT&T contract (3 branches)

# SOLUTION

- Hybrid SD-WAN over existing AT&T network at 3 locations; TPx Ethernet transport at 2 others
- 4G LTE failover
- Application-level performance prioritization
- UCx; managed firewalls & endpoints; datacenter colocation for servers

## BENEFITS

- Prioritized individual app traffic
- Access redundancy at HQ
- End-to-end QoS
- Single vendor
- Freed up IT resources

# RESULTS

Complete, cost-effective, customized solution for complex voice, connectivity and IT services, at one simple price on one bill