

TRUSTED IT PARTNER

StorageX

Self-Storage Operator • Victoria, Australia

From day-one fitouts to vCIO guidance — IT that scales with the business.

“ We first brought TechAssist in for the fitout of our initial Victorian site, and the relationship has only grown from there. ”

From day-one cabling, network design and access control through to Microsoft 365, phones and the back-of-house systems that keep a self-storage site running, Matt's team got it right the first time and built it to scale. That mattered, because we knew even then we weren't going to be a single-site operation for long.

What's set TechAssist apart for us is the way they think about decisions. They don't over-spec, they don't oversell, and they don't push the latest gear just because it's the latest gear. As we've opened new sites across Victoria, Matt has acted as a vCIO in everything but title — looking three to five years ahead, telling us when to invest, when to hold off, and when something we're being pitched elsewhere isn't actually right for our business. That kind of long-term thinking is rare in IT and worth its weight.

Five-plus years in, we trust them with the lot — fitouts, ongoing support, security and the strategic stuff. For an operator opening sites at the pace we are, having an IT partner who scales with you and actually understands how the business runs has made a real difference to how confidently we grow.

Harry Katsiabanis

Chief Executive Officer

StorageX

SERVICES PROVIDED

Site Fitouts

Managed IT

vCIO

Microsoft 365

VoIP

Cybersecurity