



# Leading Greenwich Accountants get up-to-date by moving to Serviced Cloud

Serviced Cloud Customer Case Study

# Background

Field Sullivan is the leading Accountant for small and medium sized businesses in Greenwich, London. Maintaining a high standard in business communication systems is essential to their business development strategy.

In addition to the normal systems demands such as reliable e-mail and file sharing, Field Sullivan require access to a wide range of accountancy and payroll systems.

## *The Challenges*

The existing Microsoft Windows infrastructure with Microsoft Exchange was in need of an upgrade. Field Sullivan assessed their options. It was vital that any solution provided seamless integration with their core databases including Forbes ([www.tax.co.uk](http://www.tax.co.uk)), Sage ([www.sage.co.uk](http://www.sage.co.uk)), Quickbooks ([www.quickbooks.co.uk](http://www.quickbooks.co.uk)) and Eureka ([www.eureka-software.com](http://www.eureka-software.com))

## *The Solution*

Moving to cloud technology was appealing as the cost of upgrading all the internal systems was significant and the concept of working from literally anywhere was increasingly essential. However, finding a cloud provider that could tick every box was a challenge.

HTL Support working closely with Field Sullivan through a testing phase to ensure that all their software products could be used on our systems. This phase lasted several weeks, without interruption to their business, and only when Field Sullivan was totally confident in the product did migration proceed.

An HTL Support engineer supported the changeover to ensure all data was migrated and staff were comfortable with the new arrangement. There was no disruption to email and the client waited just one day for all historic emails, files and folders to be migrated to the cloud system. The existing PCs were employed to prevent additional cost at this stage, but Field Sullivan are considering Thin Clients in their future strategy.



# The Results

Field Sullivan now benefit from the very latest versions of software and staff can work anywhere.

Field Sullivan also chose to move their website and associated domain names to Serviced Cloud to ensure that almost all the Company's IT costs appear on a single invoice.

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## About HTL Support

HTL Support is a close knit and highly professional team of technology professionals that are evangelists for cloud solutions. This is because we believe the benefits are unrivalled by equivalent on-premise approaches to provisioning business technology.

The business benefits of the cloud are regularly highlighted in the press and deliberated in boardrooms. Cloud technology is a topic about which the vast majority of business leaders are likely to have more than a passing interest.

Based in the heart of London in Canary Wharf, HTL Support was incorporated in 2009 with a clear and simple vision. We are dedicated to helping business leaders in financial service organisations find the best way of successfully adopting cloud technology in their businesses. We offer best of breed Hosted Cloud Services in our ISO27001 London data centres, and help clients to create their own Private Cloud systems in their own offices or data centres.

Our friendly and professional engineers and consultants have extensive experience, proven track records and 'can-do' attitudes. We offer independent advice but partner with the leading cloud technology companies to ensure seamless support. We are serviced focused; our client's satisfaction is paramount.